

## PACIFIC SECURED BUY-IN<sup>®</sup>

for Nonqualified Plans

Executive Summary

A financial solution for plan sponsors who want to reduce risk for their nonqualified defined-benefit pension plans.

### VALUE PROPOSITION

#### GUARANTEE BENEFIT PAYMENTS

With a single-premium payment, the plan risks for covered participants are transferred to Pacific Life.

#### REDUCE BALANCE-SHEET VOLATILITY

The plan asset (contract value) moves with the projected plan liability.<sup>1</sup>

### Overview

#### CHALLENGE

Defined-benefit plan sponsors typically promise their key executives supplemental pension benefits with lifetime guarantees.

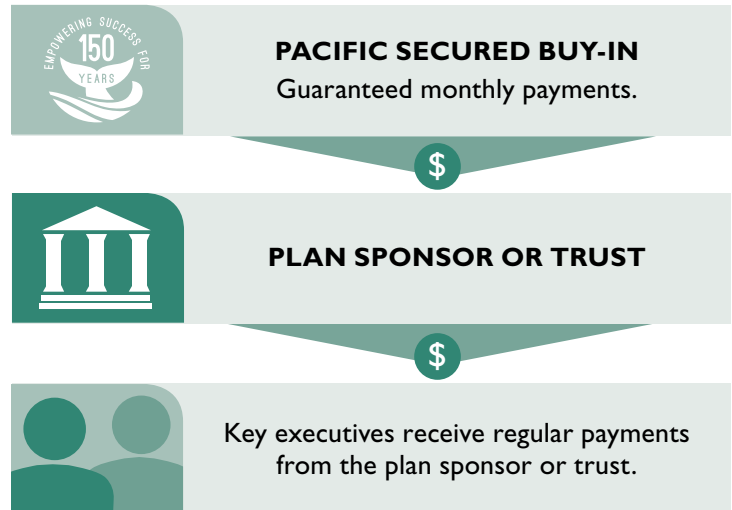
#### STRATEGY

Transfer the obligation to a trust-owned group annuity contract that aligns with the benefit promises made to key executives.

#### Long-Term Benefits

- Transfer risk
- Possible tax advantages

### Flow of Funds



Pacific Secured Buy-In for nonqualified plans is for plan sponsors seeking to:

- Transfer benefit risks such as longevity (mortality) risk, investment risk, and interest-rate risk to Pacific Life.
- Reduce balance-sheet volatility while ensuring liquidity for monthly nonqualified plan benefit payments.

<sup>1</sup> Pacific Life provides a monthly contract value.

## Benefits for Plan Sponsor:

- The Pacific Secured Buy-In contract is held as an asset of the company or a rabbi trust.
- Provides monthly liquidity equal to the amount needed to pay covered executive retiree benefits.
- Plan sponsor or rabbi trust uses monthly bulk payment from Pacific Life to make individual payments to participants.
- Monthly contract value moves with plan liability as market interest rates change.
- No ongoing additional fees or costs are paid to Pacific Life.
- The Pacific Secured Buy-In contract can be converted at any time to a Pacific Transferred Buy-Out® contract for no additional cost.

Contact Pacific Life to find out how  
Pacific Secured Buy-In for nonqualified plans can work  
for your supplemental executive benefit plan.

[PacificLifePRT.com](http://PacificLifePRT.com)

(877) 536-4382, Option 1

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Contract Form Series: 80-1291, 80-1297  
PRC0499-0518

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